

## Speaking Engagement Topic Suggestions

- ✓ Understanding personalities
- ✓ Building Profitable Customer Relationships
- ✓ Inspiring Peak Performance
- ✓ Innovation at Work
- ✓ Fun in the Workplace
- ✓ Measuring The Benefits of Soft Skills Training
- ✓ Getting Your Company to Support Training
- ✓ Run Your Training Department Like A Business
- ✓ Creating A Learning Environment
- ✓ The Training Department – The Last Group Involved And The First Group Blamed
- ✓ Leadership that Counts
- ✓ Coaching that Counts
- ✓ Coaching: “Why Didn’t You Tell Me?” Versus, “I Thought You Knew”
- ✓ Leadership: Would You Work For You?
- ✓ Forward Planning: Who Is Looking After The Future Needs Of Your Company If It’s Not You?
- ✓ Selling That Counts
- ✓ Are We Selling To The Right Customer?
- ✓ Problem Solving
- ✓ Are You Defining Your Problems As Solutions?
- ✓ Facilitating Meetings
- ✓ Why Do People Hate Your Meetings?
- ✓ Customer Service That Counts
- ✓ Contact Centre Customer Service
- ✓ INSIGHTS® Team Effectiveness
- ✓ INSIGHTS® Into Leadership
- ✓ Sales Management
- ✓ Managing Change